
Gulf Cooperation Council (GCC)

OPPORTUNITIES

JULY 2022

 KNIGHTSBRIDGE PARTNERS





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EXECUTIVE SUMMARY

VISION

- Producing value add products and services across Latin America has become an **expensive and inefficient proposition**
- High labor costs, high taxes, and high costs of doing business (financing, transportation and energy)
- Limits the ability for companies to succeed
- GCC offers a more competitive and profitable environment

GCC: A GLOBAL HUB

- GCC is an **attractive** global hub. Sustainable economic growth, political stability, security, and excellent geographical location
- GCC has recently invested **\$200 billion dollars** in infrastructure and transportation. Qatar Airways and Emirates are one of the largest air cargo companies in the world and a new Free Trade Zone has been created to support the establishment of new industry clusters
- Excellent legal framework, **20 Year Tax Holiday and Zero Corporate Tax**

PARTNERSHIP

- Knightsbridge Partners has a deep understanding on how to do business in The GCC
- Our focus is to form Joint Ventures between Latin American companies and local partners, not only to produce products and services for the GCC market but more importantly to export from GCC to the world
- **Key Sectors:** Biotechnology, Technology and Value Added Food production

BOTTOM LINE

- Think Outside of the Box
- Expand your company to GCC and become a true global player
- Partner with one of the most powerful families in the world
- Make your company more efficient and profitable by saving millions in labour, production, taxes and transportations costs

ADVISOR

- **Knightsbridge Partners**, acts as an exclusive Advisor with unparalleled know-how, track record and relationships in the Middle East.
- We offer your company to partner with key players in The GCC through a **by invitation only** program



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WHY GCC?

1. Economic Power House

2. World-Class Infrastructure

3. Robust Financial Institutions

4. Strong Global Trade Links

5. Safe and Business Friendly



Population

54 million

GDP

USD1.5 Trillion

Growing at 2.4%

GDP per capita

USD50,000

Among the highest in the world



Gulf Cooperation Council (GCC) has all the attributes to help your company thrive around the world.



Located at the heart of the Gulf, The GCC offers easy access to a wide range of growing markets, the largest consumer market in the world.

4.6 billion

population

60%

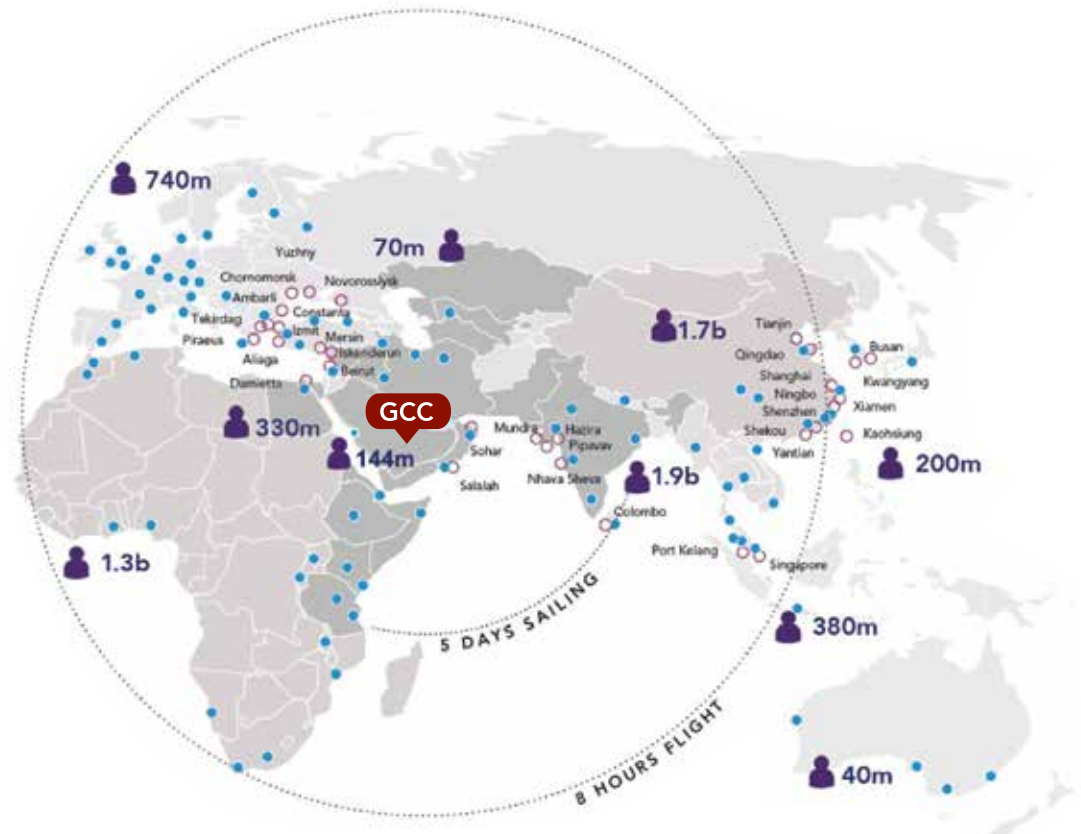
of the world's population within

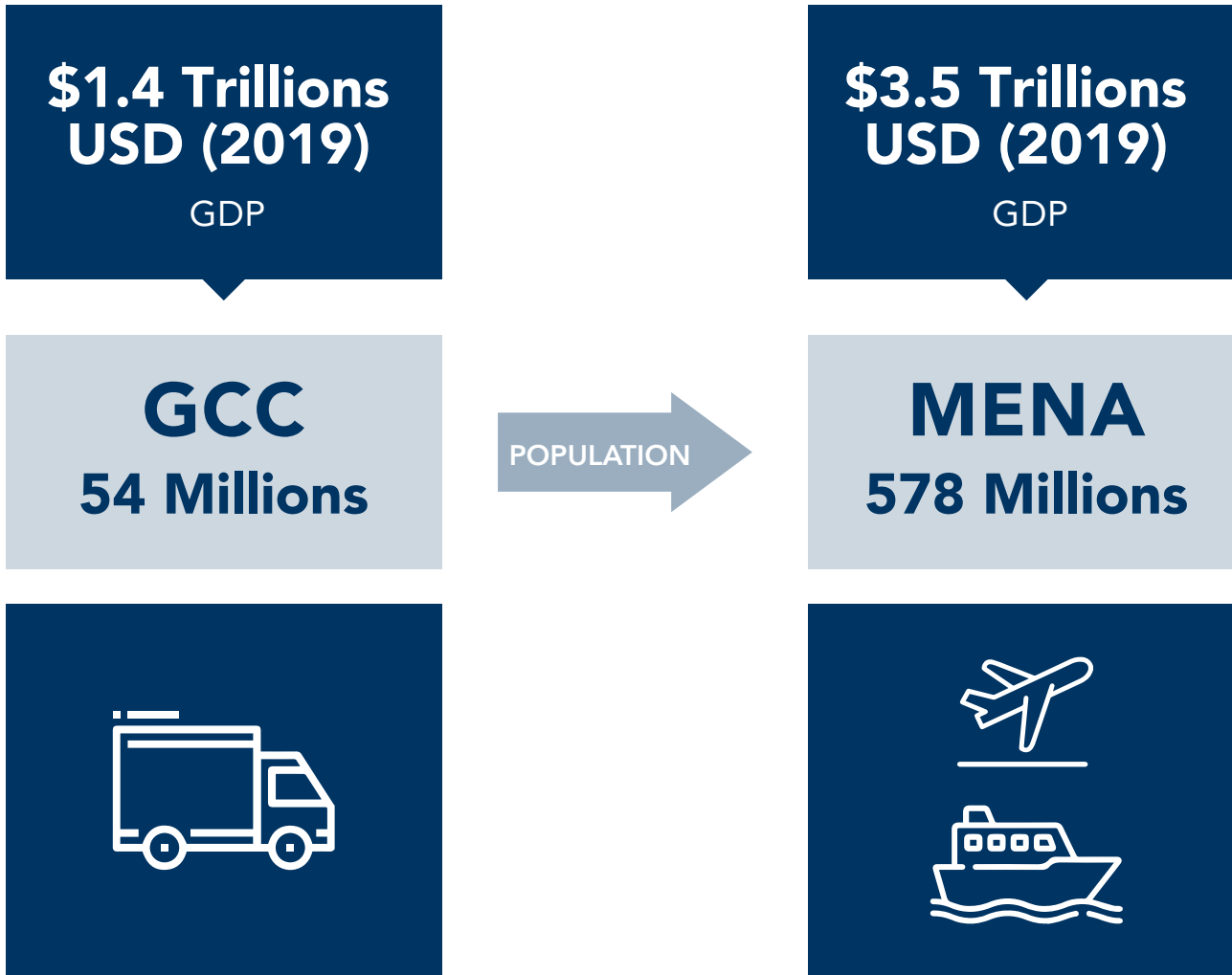
8 hours

flying time

5 days

sailing time







Investment in Infrastructure

- 14th Efficiency of Air Transport Services
- 15th Efficiency of Seaport Services

Public Sector Performance

- 6th Burden of Government Regulations
- 8th Efficiency of legal frameworks for Settling Disputes

A Change Alert Government

- 6th Governments responsive to Change
- 8th Governments Long term vision

Skill Availability

- 8th Skillsets of Graduates
- 3rd Ease of Finding skill employees
- 6th Critical thinking in Teaching
- 6th Skills in future workforce
- 10th Ease of hiring foreign labour

Source: The World Economic Forum - Global Competitiveness Report 2019.



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APPROACH TO SUCCESS



Our approach expand and grow internationally



Sector Focus

Focused on sectors where GCC has a strong value proposition:

- **Biotechnology**
- **Technology**
- **Value-Added Food Production**



Long-Term Solutions

Aim to become a key driver of GCC's growth, and to realize the benefits of that growth for the businesses who work with us.



Partnerships

Partnership opportunities with key local business partners.

Within a highly business-friendly regulatory landscape



ADVANCED LICENSING REGIME



INTERNATIONAL COURT



**COMPLIANCE WITH
INTERNATIONAL BEST
PRACTICE**



**HIGHEST PROTECTIONS
RELATING TO INTELLECTUAL
PROPERTY, PRIVACY AND DATA**



**TRANSPARENT AND COMPETITIVE
OPERATING ENVIRONMENT**



REGULATIONS TO SERVE FDI

GCC Free zone empowers investors with operational cost advantage by offering one of the lowest energy and labor costs in the world



Utilities are highly competitive, with electricity rates starting from **3.5 cents per KWH.**



This makes power in GCC one of the cheapest in the world which is **ideal for production and processing operations.**



Skilled and **semi-skilled labour is readily available and extremely competitive.**

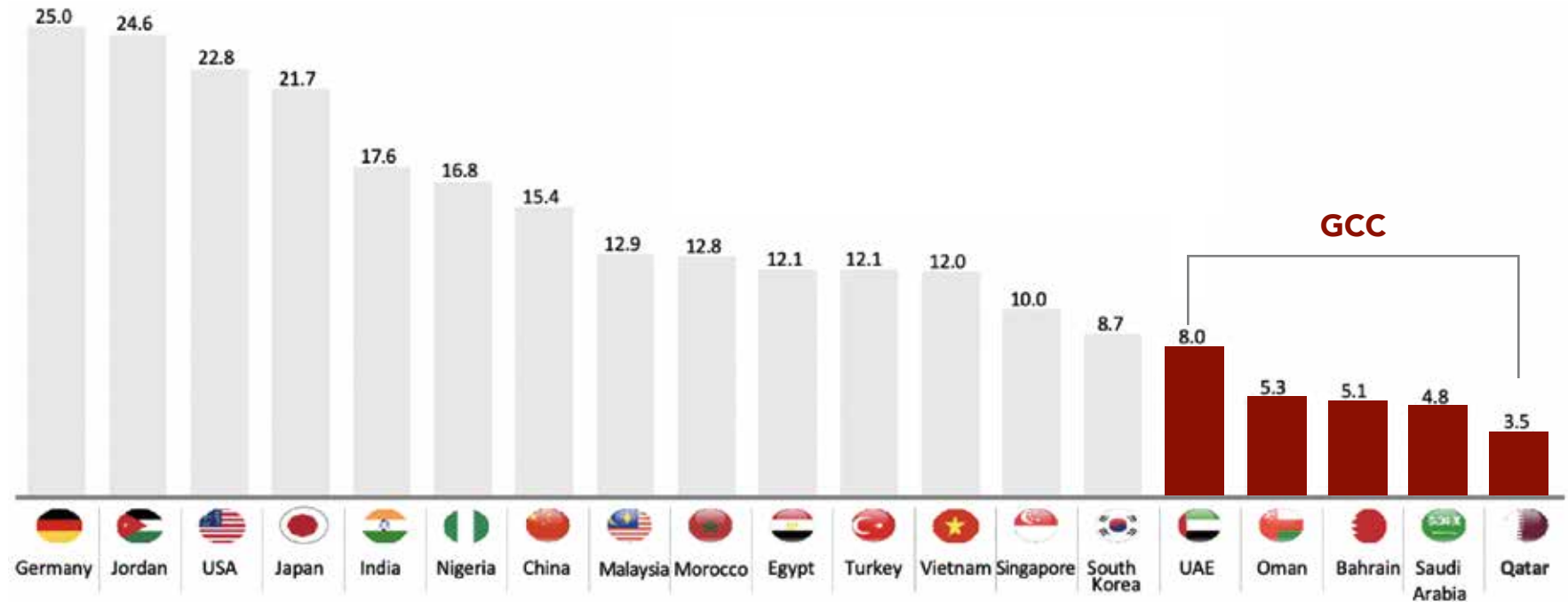
	Qatar	Dubai	Oman	US	EU	India
Electricity tariff (USD/KWH)	0.035	0.08	0.05	0.23	0.25	0.18
Water tariff (USD/m3)	1.5	2.2	2.4	1.4	1.9	1.25
Low Skilled Labor Cost (USD/Day)	27	22	30	79	82	5
Export Freight Cost - West to Asia (USD/KG)	0.1	-	-	1.2	0.9	-

1. Doing Business uses a standardized case study centered on a commercial warehouse with a subscribed capacity and level of energy use typical of this kind of customer: the warehouse requires a capacity of 140 kilovolt-amperes (kVA) and has an hourly consumption of 112 kilowatt-hours, 2. Norway data from interviews, 3. Khaleej Times article dated Aug 23, 2017, 4. Cost of Doing Business Manufacturing, KPMG

GCC has one of the lowest electricity costs in the world for industrial use

Cost for electricity for industrial use¹

USD-¢ per kWh, 2017/18



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Labour Availability & Laws

No Local GCC Labour Requirement

GCC has no requirement to employ local nationals which is a distinct advantage over other regional locations.

No Quotas on Expatriate Workers

You, as an investor, are free to import talent wherever you may want to bring it from.

Strict Health & Safety Regulations

The highest standards are applied throughout the zone.

Strengthened Workers Rights

GCC's non-discriminatory minimum wage came into force in 2021, applying to all workers, of all nationalities, in all sectors, including domestic workers.



iCARE – your integrated setup solution

GCC has a dedicated team of professionals that will help you obtain visas and connect with various labour requirements such as accommodation providers.

CASE STUDY

The GCC is not only a great place to work, it's a fantastic place to live. The country boasts extremely low crime rates, world-class schools and universities, cultural attractions and great recreational facilities.

Education system ranked 4th in the world by WEF

Global cuisine by world-leading restaurateurs including Alain Ducasse, Gordon Ramsay and Michelin-starred Vineet Bhatia

Wide range of **cultural events** hosted by the modern public library and the Film Institute

Cutting edge co-working spaces offering advanced digital technology services including 3D printers and laser cutting

One of the world's **best healthcare systems**, offering the latest therapies and medicines at advanced hospitals and health research

Highly-ranked international schools teaching British, American and IB curricula

